## Acquisition Reform Success Story

## Management of F-15 Foreign Military Sales Repair/Return Program

**Program Manager:** Colonel Scott Britten **Program Executive Officer:** M Gen Robert F.

Raggio

**Contractor:** Technical and Management Services

**Contractor PM:** Phillip D. Joullian **OPR:** Ms Mary Lenoir DSN 468-2664 Email: Lenoirm@lf.robins.af.mil

## **Program Description**

This program is for management of depot level repair and modification of FMS assets applicable to the F-15 aircraft. It includes management of repair and development of/providing on-line, real-time access to Management Information System (i.e., electronic tracking, production/status reporting, etc.).

## **How Streamlining Made a Difference**

This acquisition incorporated many tenets of acquisition reform such as: Early Industry Involvement, use of the internet, oral presentations, elimination of CDRLs, use of a statement of objectives vs statement of work, and other contract unique innovations.

The contract was changed from a requirement type contract to a firm-fixed price contract for the management effort, with cost reimbursable line items for repair, travel and contractor acquired property. The repair contract line item number (CLIN) was established as a requirement CLIN with best-estimated quantities to eliminate the requirement type contract and the need to issue orders, thereby cutting administrative lead time and cost. Repair turnaround times were reduced from 90 days to 45 days for critical items and 75 days for noncritical items.

Measure	From	To
Program	\$1.6M	\$4.0M (est.)
Savings		
Acquisition	270 days	204 days
time	•	

**Bottom Line:** Full and open competition vs. source directed allowed for the selection of the source whose proposal had the highest degree of credibility and whose performance can best meet the needs of our foreign military customer at an affordable price, total estimated savings \$4m (doing it **cheaper**). Use of the above acquisition reform initiatives assisted in reducing the repair turnaround times (doing it **faster**). Acquisition cycle time, compared to the average source selection, was reduced tremendously by approximately 60 days (doing it **better**).